

# 3<sup>rd</sup> Annual YBC Retreat

Delta Grandview Resort  
May 2 – 4, 2007

The Young Brokers Council is pleased to offer the 3<sup>rd</sup> Annual YBC Educational Retreat specifically designed for Young Brokers. Participants of this exclusive retreat will appreciate the valuable education offerings geared towards young brokers touching on issues surrounding **Time Management** and **Sales Strategies**. Equally as important, participants will also have an opportunity to build relationships with many young brokers from across Ontario. Owners and managers are encouraged to invest in this valuable tool by sending their younger staff to this retreat.

## What past participants had to say:

“The retreat was a great experience for me as a young broker. It allowed me to network with people my age within the industry.”

“It was organized extremely well and it’s always a great chance to see people from the industry.”

## Retreat Benefits

- ✓ Insightful education geared to younger brokers
- ✓ Earn 9 RIBO CE Hours in a fun, relaxed atmosphere
- ✓ Opportunity to network with peers across the province

Brought to you by:



## PRICE

\$529 plus 6% GST = \$560.74

### Includes:

- ✓ Accommodations
- ✓ Meals
- ✓ Seminars & Materials
- ✓ All scheduled group activities

## SEMINARS

### Guest Speaker

George Cooke

President and CEO  
The Dominion of Canada  
General Insurance Company

### Education Session One

Barry Nelson

Practical Management of Canada  
**Time, Task, and Life  
Balance Skills**

- ✓ 6 Personal Skills Hours

### Education Session Two

Lyall Bell, CIP

Strategies for Sales Success

- ✓ 3 Personal Skills Hours

## RETREAT HIGHLIGHTS

### Wednesday, May 2<sup>nd</sup>

- ✓ Check in: 5:30 pm - 7:30 pm
- ✓ Guest Speaker @ dinner

### Thursday, May 3<sup>rd</sup>

- ✓ Education Session One

### Friday, May 4<sup>th</sup>

- ✓ Education Session Two
- ✓ Check out: 11:00 am

## CANCELLATION POLICY

YBC Retreat registrations are non refundable. Registrations can be transferred to another broker within your brokerage office.

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## About the Delta Grandview Resort

Situated on the shores of beautiful Fairy Lake, The Delta Grandview Resort is surrounded by the rugged Canadian Shield and rich forests. Located in Huntsville, Muskoka, only two hours north of Toronto, Ontario, the resort is on the doorstep of the breathtaking Algonquin Park. With its charming downtown of tree-lined streets and boutiques, Huntsville is a popular recreation destination.



**The Delta Grandview is  
located at:**

939 Hwy. 60, Grandview Drive  
Huntsville, Muskoka, Ontario  
P1H 1Z4  
Tel: 705-789-4417  
Fax: 705-789-1674

For specific directions, visit [www.deltagrandview.com](http://www.deltagrandview.com) or [www.mapquest.ca](http://www.mapquest.ca)

Space is limited for the YBC Retreat to the first 50 registrants. So register soon!  
Registration Deadline: April 13<sup>th</sup>, 2007. Space subject to availability.

For more information please contact Jackie Karounos at:

T: 1-800-268-8845 or

T: 416-488-7422 ext. 102

E-mail: [jkarounos@ibao.on.ca](mailto:jkarounos@ibao.on.ca)

**AVAILABLE TO IBAO MEMBERS ONLY!**

A complete itinerary will follow with your confirmation.

## YBC RETREAT – DELTA GRANDVIEW RESORT / May 2-4, 2007

GL 4283

Name:		Mandatory RIBO Number:	
Brokerage:			Fee: \$560.74
Address:			
City:		Postal Code:	
Phone:	Fax:	Email:	
*Payment with BIPPER Bucks must be accompanied by a signed declaration from the principal requesting its usage.*			
To be paid by (Please Check One): <input type="checkbox"/> Company Cheque <input type="checkbox"/> Money Order <input type="checkbox"/> Visa <input type="checkbox"/> MasterCard    * <input type="checkbox"/> BIPPER Bucks _____			
If paying by Visa or MasterCard please complete below.			
Credit Card Number:			
Bank:		Expiry Date:	
Cardholder's Name:		Signature:	

**PAYMENT MUST ACCOMPANY ENROLLMENT FORM IN ORDER TO REGISTER FOR ANY PROGRAM**

MAKE PAYABLE TO: IBAO 1 EGLINTON AVENUE EAST, SUITE 700, TORONTO, ONTARIO M4P 3A1

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