

# ybcNews

A quarterly e-newsletter for YBC Members on current initiatives and upcoming events

## YOUNG BROKER COUNCIL (YBC) UPDATE

by **Roberta Giffin, CAIB**  
Chair, YBC Team Leader Committee



## WELCOME to the First Quarterly YBC Newsletter!

Our newsletter is designed to keep you informed of the activities taking place in your local affiliates as well as within IBAO, not to mention Education offerings!

In 2008, our new Leadership Program will be launched. This program was created to help fill the gaps in the transformation from producer or CSR to manager and possibly owner. This is a 3-step program with a 4<sup>th</sup> step to follow within the next year or so. We are very excited about this new education program created for young brokers by young brokers. So stay tuned, as this program should be off the ground by mid 2008.

We are holding our **4th Annual Conference from June 4<sup>th</sup> to 6<sup>th</sup>, 2008 in Niagara Falls!** Mark these dates on your calendar and watch for more information. This year promises to be bigger and better than before with a trade show, a mini IBAO Regional Meeting and 9 hours of education. Once again, we have invited company CEO's to address our young brokers. We have also asked companies to send their underwriters and claims adjusters so that our young brokers can make key industry contacts. The education and networking that takes place at our YBC Conference is invaluable to the success of these young brokers. Watch for the registration form later this month and be sure to register early, as spots will fill up fast!



Your Team Leaders are:



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**Vice President  
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## YBC Annual Conference

June 4 - 6, 2008

Sheraton on the Falls Hotel & Conference Centre

5875 Falls Avenue, Niagara Falls, ON

Stay Tuned For More Information

Don't Miss It!

The Young Broker Council will enable young brokers to network with a wide variety of professionals and gain new insights into the future of our increasingly complex industry. Join the YBC! To be eligible, you must be under 40 and working for a member office. That's all!